



City Council Regular Meeting AGENDA ITEM

NUMBER: 5

SUBJECT:

First Amendment to the Agreement for VMware Software and Services Pursuant to Solicitation by a Cooperative Purchasing Organization with Insight Public Sector, Inc. in an Amount of \$287,853.85 Per Year for a Three-Year Term for a Total Amount Not to Exceed \$863,561.55. (Citywide) (For Possible Action; Recommendation – Approve)

REQUESTED BY:

Dennis Moriarity, Director of IT

WARD:

(Citywide)

RECOMMENDATION OR RECOMMEND MOTION:

Approve the Agreement for VMware Software and Pursuant to Solicitation by a Cooperative Purchasing Organization with Insight Public Sector, Inc. in an amount not to exceed \$863,561.55 over a three-year term.

FISCAL IMPACT:

Amount: \$863,561.55 (Year 1: \$287,853.85, Year 2: \$287,853.85, Year 3: \$287,853.85)

Explanation: Funding is accounted for in the City Council approved Information Technology Department annual operating budget.

ACCOUNT NUMBER:

00100-180165-430626-000000

STAFF COMMENTS AND BACKGROUND INFORMATION:

The City uses VMWare technology to virtualize most of its servers, many of its desktop computers, and several firewalls. Without this technology there would be substantial cost increases because hundreds of physical pieces of computing equipment would need to be purchased, housed, and maintained. Most critical City applications run on top of VMWare technology, and this purchase allows IT to receive software update patches, security patches, and 24/7 technical support to help address any problems that may arise. Competitive quotes were requested from Insight, SHI and Ahead with Insight being the lowest responsive and responsible vendor. Additionally, the City receives pricing and terms and conditions pursuant to a NASPO ValuePoint Agreement that the cooperative purchasing organization entered into pursuant to a solicitation.

CIP No.

Related Item:

LIST CITY COUNCIL GOAL(S): Responsible Fiscal Management

PREPARED BY:	Respectfully Submitted	MEETING DATE:
Dennis Moriarity, Director of IT	Micaela R. Moore, City Manager	October 16, 2024